

Follow up

to

Success

Follow up is a process to:

- **Feed information**
- **Identify problems**
- **Provide solutions**
- **Design action plans**
- **Create synergy**
- **Build up trust**
- **Propel personal growth**

Follow up is the education process to:

- **Change mindset**
- **Provide knowledge**
- **Implement (or Practice)**

Follow up

A New Partner

Start a 1:1 coaching session

- **Begin with his “why?”**
- **Set up a fixed schedule**
- **Know more about him**
- **Basic knowledge about MA**
- **Basic skills about business**
- **Bring him into NMTSS**

Results?

- **Use and sell more products**
- **More customers and partners**
- **Buy and sell more tickets**

Follow up

A Leader

Maintain a 1:1 relationship

- Set the higher standard
- Communication
- Coaching and support
- Duplication and delegation

Results?

- **Duplication – more people attend events**
- **Strongly united team**
- **Exponential growth**

Follow up

Yourself

The most important person

- You are **100% responsible for who you are today**
- **Set the highest standard**
- **Read every day**
- **Grow every day**
- **Attend every event**

Result?

- **Success**

“BULLSEYE CONCEPT”

Work from the outside in!



**Your success in Market America
is determined by your entire
team's education level**

Start for Success

Build to last